


CURRICULUM VITAE

Personal Information



Surname	:	Samolis	
Name	:	Angelos	
Paternal Name	:	Charalambos	
Maternal Name	:	Stiliani	
Date of Birth	:	15.05.1972	
Birth Location	:	Athens	
Location of residence	:	Agios Dimitrios	
Residence address	:	Ainou 101, GR 17341 Agios Dimitrios	
Telephone	:	+306948892592	
Email	:	samolis.angelos@gmail.com	
Marital Status	:	Divorced (1 Child not leaving with me)	
Military Service	:	24.05.1993-24.08.1994 Army - Security Fusilier (A2)	

Social Media:



Skype: samolis.angelos
LinkedIn: <https://www.linkedin.com/in/angelos-samolis-7a770145/>
Facebook: Samolis Angelos
Twitter: @samolisangelos
WeChat: samolis angelos
Viber/WhatsApp: +306948892592
Instagram: @angelossamolis

Summary



General Info:

A leadership professional in Sales, Travel Agency and Event Management. With over 26 years exposure to travel industry and consulting experience and more than 16 years of management experience including mid & upper-level positions. Proven track record in strategic planning, direction and implementation for events and business processes partnered with a wealth of global experience in the TA's, TO's, events, hospitality and sponsorship sector across a range of sectors, who relishes a challenge. A pro-active and innovative forward-thinker with a "can do" attitude and an exceptional reputation as the person who delivers excellence and continuously meets and exceeds expectations. Successfully delivered a wide range of large scale, logistically complex and high-profile events/conferences/VIP hospitality/sponsorship programs on a global level along with activating and project managing sponsorships and projects for global brands and businesses. Highly commercial with a great sense of humor and skilled at developing and maintaining relationships of high value which are genuine and rooted in trust. Ability to think broadly, influence and challenge at a senior level with diplomacy, pragmatism and political sensitivity.

Memberships, Political and Social Activity:



02.07.2019 – till today	:	Proud Member of The Propeller Club of the United States, Port of Piraeus
20.02.2019 – till today	:	Proud Member of HELMEPA (Hellenic Marine Environment Protection Association No PE254
23.04.2018 – till today	:	Regular Members (Senior & Medium Executives) of the Sales

Institute in Greece
 28.11.2018 –31.12.2018 : Proud member of AHEPA PIRAEUS District 25, HJ-09,
 Themistoklis
 08.11.2017 – 31.05.2018 : Proud member of Piraeus Club, International Rotary District 2470
 01.07.2018 – 19.09.2019 : General Secretary Piraeus Club, of International Rotary District 2470

Working Experience



On Going:

14.09.2020 – till today	: AGE Group , Ancient Greek Experience (part time) Sales Manager, Contracting, Overbookings, DMC, MICE Athens Greece
14.09.2020 – till today	: Giovanti Travel (part time) Sales Manager, MICE, Corporate Account, Incoming TAs, TOs, Online TOs Piraeus Greece
25.06.2020 – till today	: aria communication services, public relations, events, media: Business Development Associate Athens Greece
21.09.2018 – till today	: Liberty Press Sales Manager, Publishing House Athens Greece

Ownerships:

31.12.2012 – 29.04.2015	: E-AS Consultant Services Ltd (Renamed from Greek Limo Bus Ltd since 20.04.2006) Consulting –Travel Agent – Mediation. Owner
20.04.2006 –31.12.2012	: Greek Limo Bus Ltd – Athens (renamed) Transport Company (TEOM) Owing and Operating the Unique Greek Limo Bus. The First Mobile Conference Center on Wheels. Shareholder, Administrator www.greeklimobus.gr
01.06.2010 – 15.09.2012	: Giannadakis N. – Samolis A. O.E. – Athens Petit Café in Athens/ Vodafone Shops (Athens/Thiva City) Share Holder – Operation, PR, HR, Sales, Advertisements
01.10.2009 – 04.01.2012	: D.G.S Ltd – Athens Real Estate Company for Residential-Commercial-Industrial Development, Property Funds Management and Investments Sales - PR / Shareholder
06.10.2004 – 28.03.2012	: Event Makers Special Tourism Ltd – Athens Travel Agent in Greece specialized in Mice Industry. Special Events, Conferences, Congresses, Incentive Groups, Air/Boat tickets- In/Outbound Sales, Operation, PR, HR, Budgets, Shareholder, Administrator
10.10.2002 – 31.09.2004	: Cretapanel Ltd - Heraklion Crete Construction Company. Poster Panel, Exhibition Kiosks, Stages, Platforms, Special Constructions, Portable Projection Systems Sales, Operation, Construction Plans / Shareholder, Administrator

Travel Agent Industry:

17.09.2019-30.04.2020 Danaos Travel Services Group of Companies

01.05.2020 – 30.10.202	: SUNNY GREECE Travel & Tourism (Danaos Travel member): Contracted Sales Advisor Travel Agent in Athens MICE, Corporate Account, Incoming TAs, TOs, Online TOs Athens, Greece
02.01.2020 – 30.04.2020	: SUNNY GREECE Travel & Tourism: Sales Manager, Travel Agent in Athens MICE, Corporate Account, Incoming TAs, TOs, Online TOs Athens, Greece
17.09.2019 – 31.12.2019	: DANAOS Travel Services: Development Advisor Travel Agent in Cyprus & Greece MICE, Incoming TOs, Online TOs Paphos, Protaras / Cyprus, Heraklion, Corfu/Greece

02.06.2016 – 26.09.2019	: Argo travel Group of Companies Sales Manager Travel Agent in Greece, UK, Switzerland, China MICE, Marine, Corporate accounts, Incoming in Greece, TOs, Online TOs
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21.06.2014-07.02.2016 Meli Group of Companies

13.07.2015 – 07.05.2016	: Meli Group of Companies Athens Branch Office Manager
21.06.2014 – 12.07.2015	: Meli Tours Ltd Commercial Manager

01.09.2012 – 31.01.2014	: Alice Travel – Athens Outsource Partner – Mice Sales, Events, Congresses
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04.03.2011-18.11.2011 Gats Group of Companies SA

01.07.2011 – 18.11.2011	: Gats Group of Companies: Tourgats Ltd - Athens. Commercial Manager Responsible: Corporate Clients- Leisure Travel Sports Travel, E-Sales, Yachting & VIP Dpts.
04.03.2011 – 23.05.2011	: Gats Group of Companies: Orange Consulting Ltd - Athens Executive Marketing Manager, Sales, Outsourcer Partner

31.03.2011 – 23.05.2011	: Adrenaline S.A - Athens Travel Agent, Outdoor Activities, Special Events Executive Marketing Manager, Sales, Outsourcer Partner
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25.11.2000-01.10.2004 Triaena Tours & Congress SA

07.07.2004 – 01.10.2004	: Triaena Destination – Heraklion Crete Branch Assistant Manager. Reservations Department, Group Incentive, Congresses, Corporate Events, Aviation Ticketing, Bids Management, Accounting Reviews
15.03.2001 – 31.06.2004	: Triaena Tours& Congress – Heraklion Crete Branch Assistant Manager – Reservations Department, Group Incentive, Congresses, Corporate Events, Aviation Ticketing,

25.11.2000 – 15.03.2001 : Bids Management, Accounting Reviews
: **Triaena Tours and Congress - Athens**
Office Clerk – Reservations Department, Group Leader of the
Japanese Department, Bids Management, Accounting Reviews

01.01.2000 – 20.11.2000 : **Carlson Wagonlit Travel – Athens**
Office Clerk – Reservations Department, Group Inbound /
Outbound Tourism of Pharmaceutical Companies, offers
Promotions, Accounting Reviews

01.09.1998 – 30.11.1999 : **Airtour Greece S.A – TUI Group - Athens**
Office Clerk – Reservations Department
Group of Inbound / Outbound Tourism, Bids Management,
Accounting Reviews

28.04.1997 – 30.05.1997 : **Mareland Travel Hotel - Hersonissos Crete**
Hotel, Car and Bicycle bookings, Excursions, Exchange

Hotel Industry:

01.02.1998 – 31.08.1998 : **Holiday Inn Hotel - Athens**
Receptionist, Back Office, Cashier Manager,
Bookings, Room Management

14.04.1997 – 31.10.1997 : **Serita Beach Hotel – Hersonissos Crete**
Receptionist, Main Courant, Cashier Manager,
Reservations, Room Management

19.02.1996 – 31.12.1996 : **Galaxy Hotel – Heraklion Crete**
Receptionist, Main Courant, Cashier Manager,
Reservations, Room Management

03.04.1995 – 30.09.1995 : **Royal Olympic Hotel - Athens**
Receptionist Assistant, Main Courant, Cashier
Manager, Reservations, Room Allocation Management

Marketing Industry:

02.10.2018 – 09.07.2020 : **EBGCA Exclusive Business Game Changers Alliance Ltd:**
Sales Manager Startup Companies and Business Solutions
London, UK

12.04.2014 – 31.12.2018 : **European Board of Trade**
Press Editor, Institution
Brussels Belgium

02.06.2012 – 19.11.2018 : **Who is Who Greece**
Business Development Manager, Publishing House
Athens, Greece

17.10.2013 – 17.01.2014 : **Novasoft Focusgreece Partner**
Services Electronic Imaging and Screenings Business Tourism
Booking Engines, Travel Portals, Social Media, Websites-SEO

10.09.2012– 25.11.2012 : **Smart Moving Media –Athens**
A moving advertising Company, Promotional Vehicles, Show
Tracks, Road Shows
Outsourcer Partner – Sales and Marketing Ideas

Education Industry:

17.10.2012 – 24.02.2014 Xinis Group of Companies

01.03.2014– 16.05.2014	: Xinis Group of Companies –Piraeus Director of Lifelong Learning in Greece Branch Office Piraeus
17.10.2012– 24.02.2014	: Institute of Vocational Training-IIEK XINI–Piraeus Section Manager, Head of Administration and Finance Sector Tourism Businesses (Hotels/Travel Agents)

Projects:

15.09.2012– 31.12.2014	: S.K. ONE Group- Bulgaria Outsource Partner – Brokers - Marketing Medical Products
15.09.2012 – 31.01.2013	: Elmon SA-Athens Outsourcer Partner – Sales on Ballistic Protection

Airline Industry:

03.02.2012- 04.04.2012	: Sky Wings Airlines SA- Athens. Airline Company, Schedule and Charter Flights Sales Manager – Responsible for Travel Agents- PR
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International Patent



14.11.2008	: Limousine Coach-ΠΟΥΛΑΝ ΛΙΜΟΥΖΙΝΑ Mobile Conference Centre – Industrial Property Organization Nr. 1006090
21.01.2011	: Satellite unmanned Tourism Offices Industrial Property Organization Nr. 1007180

Education



Elementary School (Degree: Excellent)	:	01.09.1978 -15.06.1984
Secondary School (Degree: Very well)	:	01.09.1984- 15.06.1987
High School (Degree: Very well)	:	01.09.1987- 15.06.1990
Technological Educational Institute of Patras School of Management and Economics		
Tourism Department (Degree: Very well)	:	25.02.1991- 21.03.1995
EEDE Seminar for Sales Techniques	:	15.05.1999- 17.05.1999

Languages



Mother Tongue: Greek Understanding (Listening / Reading) C1/ C1,
Speaking (Spoken Interaction/ Production) C1/C1, Writing C1

Other Language(s):

English-First Certificate Cambridge (Lower) Grade C : 01.09.1982 -30.06.1988
Understanding (Listening / Reading) C1/ C1,
Speaking (Spoken Interaction/ Production) C1/C1, Writing C1

German University Essen Grundstufe Eins Grade Sehr Gut: 01.10.1195- 28.02.1196

Understanding (Listening / Reading) A2/ A2,
Speaking (Spoken Interaction/ Production) A2/A2, Writing A2

Spanish (Elementary) : 15.09.1999- 15.02.2000
Understanding (Listening / Reading) A2/ A2,
Speaking (Spoken Interaction/ Production) A2/A2, Writing A2

Skills



Personal Computer Skills : Windows XP, Microsoft Office (Word, Excel, PowerPoint), Internet

Airline Reservation System

Galileo Hellas Basic : 14.02.2000- 18.02.2000

Airline Reservation System Worldspan Basic: 27.05.2002- 29.05.2002

Driver's license Category C/Professional /Motorcycle Driver's license

Teaching Hours : 500+

Special Interests



Handball Athlete 3rd Winner at Minors Handball Country Championship:15.07.1981- 15.07.1997
6th Winner at Men's Handball Country Championship :10.10.1991- 07.06.1992

General Interests



- Social Networking
- Basketball - Volleyball Athlete,
- Travel
- Driving
- Diving

Personality: Traits and Skills



- Quick adjustment to any working environment /Team spirit
- Proficiency in communication
- Awareness of the priorities set by leaders in the employment field
- Ability to maintain deadlines
- Undertake initiatives
- Analytical situation approach.
- Long life education

References: Available upon request